

Why partner with Dbvisit?



Today businesses in over 60 countries worldwide with Oracle Standard Edition database software trust Dbvisit products to protect and share their data.

As a Dbvisit partner you join a growing community of Oracle experts worldwide using Dbvisit software as the key to unlocking untapped revenue from existing customers and new prospects.

Partnering with Dbvisit is a smart business move. Our proven products and friendly, dynamic team are committed to helping you grow your business. We do this by focusing on what we do best: providing you with great software to complement your own service and product offerings.

We provide all our partners with:

- simple, straightforward ordering process
- healthy margins on sales and referrals
- software that is easy to integrate and deploy
- sales leads
- significant revenue opportunities through bundling: sell servers, storage, databases, hosting and cloud services, disaster recovery consulting and implementation services around Dbvisit products
- initial product training and regular web based sessions on new product features and releases
- priority support for technical issues
- Reseller Action Packs with regularly updated templates for cover letters and emails, product presentations, road show kits, and sales collateral
- a special Reseller Edition Newsletter with topics of interest to our channel partners including tips on selling Dbvisit products and a Technical Corner

more information:
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Our Partner Program

'We are able offer our clients more choice, deliver bigger projects using only Oracle SE and SE1 and we get to add our services on top of their product.'

Dirk Melzer

ASPICON MANAGING DIRECTOR

(see Aspicon Case Study for more details)

Dbvisit has two Partner Programs:

1

Dbvisit Resellers and Referral Partners

Oracle experts offering an end-to-end solution that includes localised implementation, support and consulting services.

2

Dbvisit Bundle Partners

Software vendors or hosting providers looking to ensure business continuity and data sharing for their customers.

Look forward to a mutually beneficial relationship with a company that has global reach, highly respected support, smart products and a great team of people that connect with you across the technical, sales and marketing sides of your business.

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To find out more about our Partner Programs, please contact:
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or call us: USA 1-800-933-8007 INT +64 9 950 3301